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TCAM Announces Three New Engagements with Owner-Developers

BOSTON, MA – Today, TCAM announced three new engagements by organizations that develop and own multifamily properties. TCAM is providing a variety of asset management and consulting services to the three new clients, reflecting the diverse needs of owners.

- A New York City-based owner has retained TCAM to evaluate and revise its asset management processes. The client's portfolio is complex, with multiple forms of financing and regulatory requirements. TCAM is helping the client enhance its reporting, analysis and data management capabilities.
- An experienced non-profit developer and owner has engaged TCAM to provide annual physical site inspection and assessment services. TCAM's services allow the client to manage its growing portfolio without adding more staff.
- A for-profit developer with a portfolio in 11 states across the country has engaged TCAM to help design and implement strategies for properties approaching year 15 of the initial tax credit compliance period.

The new clients join a growing list of owners, investors, lenders, housing finance agencies and authorities and guarantors for which TCAM is providing asset management and consulting services. TCAM has provided asset management and consulting services to clients for over 800 properties containing 120,000 apartment units in 46 states, Washington, D.C., and Puerto Rico, representing in excess of \$5.5 billion of client capital.

"Successful housing developers now have large, complex portfolios that could benefit from more management attention," said TCAM CEO Jenny Netzer. "TCAM helps these developers meet those needs while allowing them to maintain their focus on development and new transactions."

TCAM – www.tcamre.com – is a wholly-owned subsidiary of R.J. Finlay & Co., founded by Robert Finlay – www.rjfinlayco.com – a holding company of diverse businesses and investments with a central focus on real estate and portfolio spanning 12 companies.

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